Haier Biomedical

Intelligent Protection of Life Science

— October, 2021 —

Newsletter

Cambodia

Successful Delivery of Vaccine Cold Chain Capacity Upgrade Project for the Cambodian MoH

4,782,759 females have been fully vaccinated with both doses of the vac-cines. As of Monday, October 11, administering the 3rd or booster dose

port cooler to contribute to Cambodia's vaccine programs.





environment to protect the safety of samples. The transport cooler is also equipped with WHO, PQS certified temperature recording equip-

protect the safety of vaccines with professional attitude and world class

UK

The UK Chooses Haier Biomedical

IMP Pharmaceutical Services Ltd is a clinical trial supply company based in Blackwood, Wales and operates under an MIA (IMP) license issued by the UK regulatory authority (MHRA). IMP provides a range of services which consists of quality personnel services including audit and consultancy and regulatory advice, importation, and distribution of clinical trial products as well as labeling, packaging, and storage at 15-25°C, 2-8°C, -20°C, -40°C and Ultra Low (-80°C).

"Our first purchase from Haier Biomedical was a 2-8°C unit, we needed reliable temperature control with a capacity to store a product for a Phase II clinical study. We were really pleased with the performance of the unit, and we have continued to purchase Haier Biomedical products for our cold storage needs. Purchasing units that we can physically move within our warehouses has been really useful," explains Rachel Hopkins, Operation Director and Owner of IMP Pharmaceutical S

Previously, the company had purchased refrigerators from another supplier which was classed as Pharmacy Grade, however, after fully loading the units, they proved unsuitable and did not reliably maintain storage temperatures at 2-8°C.

"I would thoroughly recommend Haier Biomedical, quality products with excellent customer service and follow up support"

- Rachel Hopkins, Operations Manager, IMP Pharmaceutical Services





"We researched a few companies that could provide laboratory/pharmaceutical standard cold storage units. We liked the range of products which has now grown, and the Haier Biomedical UK team were great; following up on queries, questions and providing responses, technical information and solutions when we needed them. We've had excellent service from the engineering team and support staff."

"The Haier Biomedical storage units are reliable, it gives us more confidence in our storage capability to know we can have the units partly or fully loaded and they perform exactly as required. We also really like the heated glass doors on the 2-8°C storage units, allowing us to see the stock and even doing some stock checks without having to remove any product.'

IMP also commented on the quality of service and support provided by Haier Biomedical'both during the buying process and ongoing. For instance, any issues with products are fully investigated immediately, with the manufacturing team and resolved by the engineering team.

Vie<u>tnam</u>

Haier Biomedical's Complete Cold Chain Solutions Help Vietnam Fight the Pandemic

As a global supplier and manufacturer of complete cold chain solutions, Haier Biomedical continues to monitor the global pandemic and actively innovates, designs and manufactures products and solutions to meet the needs of different markets around the world. In Vietnam, Haier Biomedical provides complete vaccine cold chain services, from storage and transportation to vaccination, to ensure the safety of vaccines throughout the entire process, helping Vietnam in the fight against the pandemic.

At the beginning of this year, Vietnam urgently needed a batch of equipment for storing vaccines. Haier Biomedical won the trust of Vietnam's leading vaccine company by virtue of its superior product quality, advanced and efficient production system and strong ability to supply urgent orders, which stood out amongst many other internationally renowned suppliers.



In this cooperation, the customer was very satisfied with the safety storage performance of Haier Biomedical's large capacity smart frequency ULT freezer DW-86L959BP, which laid a good foundation for the subsequent long-term friendly cooperation.

Safe Transportation

In response to the different market pain point requirements for transport coolers, Haier Biomedical actively communicated with our key stakeholders to provide targeted solutions. With the advanced PCM ice pack and the energy-saving semiconductor refrigeration system, Haier Biomedical's transport coolers were continuously supplied to the Vietnam People's Army Hospital for the transport of the local Covid-19 vaccine.



This cooperation into the Vietnamese market, is helping to transport vaccines more safely, securely and with reliability guaranteed, while at the same time successfully advancing the vaccination program across Vietnam.

Flexible Vaccination

In August, in response to an urgent call from the Vietnamese government, Haier Biomedical and THACO, a Vietnamese car manufacturer, joined forces and 85 of Haier Biomedical's HBC-150 ice-lined vaccine refrigerators were put into use in the newly designed vaccination vehicle for sampling testing and vaccination of the Covid-19.



With its short charging and long holdover time, the HBC-150 ice-lined vaccine refrigerator works simultaneously and effectively in combination with the vaccination transport vehicle for sampling tests and inoculations, further helping the vaccination program in Vietnam.

With an accurate understanding of the markets overall needs, personalized solutions were required and then delivered by the team.

At Haier Biomedical our team insists on delivering optimal vaccine cold chain solutions throughout the whole process, actively participating and fully assisting the safe storage of vaccines, safe transport of vaccines and assisting in the vaccination process across Vietnam to ensure the safety,



security and reliability of vaccines!



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